

Appendix C Experimental Instructions (T6 END)

Experiment Overview

Today's experiment will last about 90 minutes.

You will be paid a show-up fee of \$5 together with any money you accumulate during this experiment. The amount of money you accumulate will depend partly on your actions, partly on the actions of other participants, and partly on chance. This money will be paid at the end of the experiment in private and in cash.

It is important that during the experiment you remain **silent**. If you have a question or need assistance of any kind, please **raise your hand, but do not speak** - and an experiment administrator will come to you, and you may then whisper your question.

In addition, please **turn off your cell phones and put them away now**.

Anybody who breaks these rules will be asked to leave.

Agenda:

- Part 1
- Part 2
- Questionnaire

Part 1

Part 1 of the experiment contains 5 tasks.

At the end of the experiment, one of the 5 tasks will be chosen at random.

The chosen task will decide your compensation for part 1.

Tasks #1-4: Instructions

In Tasks #1-4, you will be asked to make a series of decisions. Each decision is a choice between two options -- Option A and Option B.

For example, in Task #1, the outcome of **Option A** is uncertain. The outcome of **Option B** is a sure amount.

The decisions for each task will be organized into a table (see below). Notice that for the practice task there are a total of 5 lines in the table. You should think of each line as a separate decision you need to make. At this time, please make your choice for each decision line. Note that your compensation will not depend on the practice task.

Decision	Option A	Option B	Your Choice
#1	\$8 with 50% chance \$0 with 50% chance	<input checked="" type="radio"/> \$0.5	B
#2	\$8 with 50% chance \$0 with 50% chance	<input checked="" type="radio"/> \$2	B
#3	\$8 with 50% chance \$0 with 50% chance	<input checked="" type="radio"/> \$4	B
#4	\$8 with 50% chance \$0 with 50% chance	<input checked="" type="radio"/> \$6	B
#5	\$8 with 50% chance \$0 with 50% chance	<input checked="" type="radio"/> \$8	B

Next, we will explain the compensation procedure for Tasks #1-4.

Tasks #1-4: Compensations

In each of the Tasks #1-4, you will make a series of decisions. At the end of the experiment, if one of these tasks is chosen for compensation, then the computer will randomly select one of the decisions to be carried out. As an example, we will demonstrate how compensation works with the practice tasks that you just did.

The procedure involves two steps:

- First, one of the decisions from the task will be chosen at random. For example, in the practice task you had 5 decisions, so one will be chosen randomly by the computer (with equal probability).
- Second, depending on the chosen decision in step one, a random draw might be necessary. For example, if you chose Option A over Option B, then a random draw will be made to determine the outcome of Option A. For example, in the practice task, Option A has 50% to pay \$8 and 50% to pay \$0.

To demonstrate the compensation procedure, we will perform the two steps using the practice task.

Decision	Option A	Option B	Your Choice
#1	\$8 with 50% chance; \$0 with 50% chance;	\$0.5	B
#2	\$8 with 50% chance; \$0 with 50% chance;	\$2	B
#3	\$8 with 50% chance; \$0 with 50% chance;	\$4	B
#4	\$8 with 50% chance; \$0 with 50% chance;	\$6	B
#5	\$8 with 50% chance; \$0 with 50% chance;	\$8	B

1. The randomly chosen decision is Decision #2

2. For the selected decision, you have chosen Option B.

-> **Therefore, your payoff is \$2.**

To gain further understanding of the compensation procedure, you may try again. You may also raise your hand and an experiment administrator will come up to you. At that time you can quietly ask a question.

Try Again

In the actual experiment, this procedure will be carried out **only once**. If you are ready to begin, please click **Next**.

Task #1

Please make a choice for **each of the 16 decisions** in this task.

Decision	Option A	Option B	Your Choice
#1	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$0.5	—
#2	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$1	—
#3	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$1.5	—
#4	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$2	—
#5	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$2.5	—
#6	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$3	—
#7	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$3.5	—
#8	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$4	—
#9	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$4.5	—
#10	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$5	—
#11	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$5.5	—
#12	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$6	—
#13	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$6.5	—
#14	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$7	—
#15	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$7.5	—
#16	\$8 with 50% chance; \$0 with 50% chance	<input type="radio"/> \$8	—

Task # 2

Please make a choice for **each of the 16 decisions** in this task. Notice that the amount in red will be subtracted from your earnings in case that outcome happens.

Decision	Option A	Option B	Your Choice
#1	-\$0.5 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#2	-\$1 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#3	-\$1.5 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#4	-\$2 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#5	-\$2.5 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#6	-\$3 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#7	-\$3.5 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#8	-\$4 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#9	-\$4.5 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#10	-\$5 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#11	-\$5.5 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#12	-\$6 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#13	-\$6.5 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#14	-\$7 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#15	-\$7.5 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—
#16	-\$8 with 50% chance; \$4.00 with 50% chance	<input type="radio"/> <input type="radio"/> \$0.00	—

Task #3-4 Descriptions

For Task #3-4, you are matched with another, randomly selected participant in this room. Your decision is to determine the payoff for you and the participant you are matched with. Your decision and the decisions of all other participants are independent and made anonymously. **You will never learn the identity of the other participant you are paired with.**

You will make 9 decisions in a decision tables similar to the previous tasks. Each decision is a choice between two options -- Option A and Option B. Each option specifies a payment for you and the participant you are matched with.

For example, in Task #3, **option A** specifies a sure and equal payment for you and the participant you are matched with. **Option B** varies your payment and specifies a sure payment for the participant you are matched with.

Decision	Option A	Option B	Your Choice
#1	You earn \$4.0 ; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$3 ; the participant you are matched with receives \$2.5.	—
#2	You earn \$4.0 ; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$4 ; the participant you are matched with receives \$2.5.	—
#3	You earn \$4.0 ; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$5 ; the participant you are matched with receives \$2.5.	—

If this task is selected for your payment at the end of the experiment, one of the decisions from the task will be chosen at random. You and the participant you are matched with will receive the money you selected in the chosen decision row.

Notice that if the participant you are matched with has this task selected for the payment, you will receive the money determined by them.

Task #3

Please make a choice for **each of the 9 decisions** in this task.

Decision	Option A	Option B	Your Choice
#1	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$3.0; the participant you are matched with receives \$2.5.	—
#2	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$3.25; the participant you are matched with receives \$2.5.	—
#3	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$3.5; the participant you are matched with receives \$2.5.	—
#4	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$3.75; the participant you are matched with receives \$2.5.	—
#5	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$4.0; the participant you are matched with receives \$2.5.	—
#6	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$4.25; the participant you are matched with receives \$2.5.	—
#7	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$4.5; the participant you are matched with receives \$2.5.	—
#8	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$4.75; the participant you are matched with receives \$2.5.	—
#9	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$5.0; the participant you are matched with receives \$2.5.	—

Task #4

Please make a choice for **each of the 9 decisions** in this task.

Decision	Option A	Option B	Your Choice
#1	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$3.0; the participant you are matched with receives \$5.5.	—
#2	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$3.25; the participant you are matched with receives \$5.5.	—
#3	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$3.5; the participant you are matched with receives \$5.5.	—
#4	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$3.75; the participant you are matched with receives \$5.5.	—
#5	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$4.0; the participant you are matched with receives \$5.5.	—
#6	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$4.25; the participant you are matched with receives \$5.5.	—
#7	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$4.5; the participant you are matched with receives \$5.5.	—
#8	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$4.75; the participant you are matched with receives \$5.5.	—
#9	You earn \$4.0; the participant you are matched with receives \$4.0.	<input type="radio"/> <input type="radio"/> You earn \$5.0; the participant you are matched with receives \$5.5.	—

Task #5

This task is made up of 11 questions. You will have 7 minutes to complete the task.

The top right-hand corner of the screen will display the time remaining.

If this task is selected at the end of the experiment, you will get a flat payment of \$4.

The answers you give in the task will not affect part 2 of the experiment in any way.

Begin Test

Part 2

Part 2 of the experiment is made up of **10 matches**.

At the start of each match you will be randomly paired with another participant in this room.

You will then play a number of rounds with that participant (this is what we call a "match").

How Matches Work

Each match will last for a random number of **rounds**:

- At the end of each round the computer will roll a ten-sided fair dice.
- If the computer rolls a number less than 10, then the **match continues** for at least one more round .
- If the computer rolls a 10 , then the **match ends** after the current round.

To test this procedure, click the 'Test' button below. You will need to test this procedure 5 times.

Round

Dice Roll

Remember that at the end of each round the computer rolls a ten-sided fair dice. The match ends when the computer rolls a 10.

Test #1

Round Overview

Each round has two decision stages.

Stage 1

- You and the other participant need to choose either action **X** or action **Y**.
 - If you choose action **X**, you will earn 60 points.
 - If you choose action **Y**, you will earn 40 points plus a **proportion** of either **0**, **100**, **108**, or **108** points depending on how many participants choose Y, how many shares you own, and how many shares other participants who choose Y own.
 - In total, there are 100 shares.
 - The number of shares that you and other participants own in each round will be known before the decisions in Stage 1.
 - The number of shares will be revised at the end of each round based on decisions in Stage 2.
 - We will provide more details in the next page.

Stage 2

- You and the other participant can purchase shares by spending points earned in Stage 1.
- The number of shares you get in the next round will be equal to the percentage of total points spent in Stage 2 that were spent by you.

Your payoff of each round = points you earn in Stage 1 - points you spend in Stage 2

At the end of the experiment, your total payoff (accumulated across all rounds and matches) will be converted into cash at the exchange rate of 500 points = \$1.

Next, we will provide more details about each stage, including examples.

Stage 1 Details

ID	Example Round				
	Current Shares	Choice	Earn	Spend	Payoff
You	25	?			
2	25				
3	25				
4	25				

Dice Roll

At the beginning of each round, you will see shares of all participants in a match presented in a table like the one above.

In Stage 1, you and the other participant will choose either action **X** or action **Y**. Currently, your choice is marked with a '?' denoting that it has not yet been made.

If you choose action **X**, you will earn **60 points** regardless of what everyone else chooses and regardless of how many shares you and the other participant own.

If you choose action **Y**, you will earn **40 points + amount * your proportion**, where

- the **amount** is either **0**, **100**, **108**, or **108** points depending on whether 1, 2, 3, or 4 participants choose Y,
- your proportion of shares** is your proportion of shares among those who chose Y.

Throughout the experiment, you will be provided with a calculator to check different scenarios.

ID	Example Round				
	Current Shares	Choice	Earn	Spend	Payoff
You	40	Y	83		
2	30	Y	72		
3	20	Y	61		
4	10	Y	50		

Dice Roll

To see an example, click the 'Example' button below. You will need to see 5 examples.

Example #1

Suppose your own 40 shares, and participants 2, 3, 4 own 30, 20, 10 shares, respectively.

Suppose that all participants choose **Y**.

$$\text{You will earn } 83 \text{ points} = 40 + \frac{40}{40+30+20+10} \times 108.$$

To elaborate, because four participants choose **Y** (you and all other participants), the amount to be divided is **108** points.

Your proportion of that amount is **0.4** because you own 40 shares and all participants choose **Y**.

Recap

If you choose action **X**, you will earn **60 points** regardless of what everyone else chooses and regardless of how many shares you and other participants own.

If you choose action **Y**, you will earn **40 points + amount * your proportion**, where

- the **amount** is either **0**, **100**, **108**, or **108** points depending on whether 1, 2, 3, or 4 participants choose Y,
- your proportion of shares** is your proportion of shares among those who chose Y.

Stage 2 Details

ID	Example Round				
	Current Shares	Choice	Earn	Spend	Payoff
You	25	Y	90	?	
2	25	X	60		
3	25	X	60		
4	25	Y	90		

Dice Roll

Once all participants in the match have chosen their actions in Stage 1, the summary table will be updated to reflect that choice and the experiment will proceed to Stage 2.

In Stage 2, everyone will choose how many points earned in Stage 1 to spend on shares for the next Round. Currently, your choice is marked with a '?' denoting that it has not yet been made.

The number of shares you get in the next round will be determined by what percentage of total points spent in Stage 2 was spent by you. (If no one spent any point, each of you will get 25 shares in the next round.)

Again, you will be provided with a calculator to check different scenarios.

Stage 2 Examples

ID	Example Round					Next Round				
	Current Shares	Choice	Earn	Spend	Payoff	New Shares	Choice	Earn	Spend	Payoff
You	25	Y	90	76	14	67				
2	25	X	60	10	50	9				
3	25	X	60	19	41	17				
4	25	Y	90	9	81	8				

Dice Roll

To see an example, click the 'Example' button below. You will need to see 5 examples.

Example #1

Suppose you spend 76 points in stage 2, and participants 2, 3, 4 spend 10, 19, 9 points, respectively.

Your payoff in this round is 14 points.

If the match continues to a new round, the number of shares you will own at the beginning of next round will be $\frac{76}{76+10+19+9} \times 100 = 67$

Recap

- **Your payoff of each round = points you earn in Stage 1 - points you spend in Stage 2**
- The number of shares you get in the next round will be determined by what percentage of total points spent in Stage 2 was spent by you. (If no one spent any point, each of you will get 25 shares in the next round.)
- At the end of each round the computer will roll a ten-sided fair dice. If the computer rolls a number less than 10, then the match continues for at least one more round

How to use the Calculator

ID	Example Round Calculator					Calculator Hide Reset					
	Current Shares	Choice	Earn	Spend	Payoff	Current Shares	Stage 1 Choice	Stage 1 Earn	Stage 2 Spend	Round Payoff	New Shares import
You	25	?				25	X Y	90	<input type="text" value="2"/>	88	12
2	25					25	X Y	60	<input type="text" value="4"/>	56	24
3	25					25	X Y	90	<input type="text" value="5"/>	85	29
4	25					25	X Y	60	<input type="text" value="6"/>	54	35

Dice Roll

Click [Calculator](#). This will open the calculator.

Specify the choices in the "Stage 1 Choice" column. Once all of the choices are filled in you will see how much you earn in Stage 1.

Specify how much is spent in Stage 2 by typing the spends for each participant. Once all choices and spendings are specified, the rest of the table will be automatically filled. You will see your payoff for this round and shares in the next round.

Click [import](#). This will import the "New Shares" column into the "Current Shares" column.

Click [Reset](#). This will reset the table.

Click [Hide](#). This will hide the table.

How History Will be Recorded

ID	Round 2					Round 3					Round 4				
	Shares	Choice	Earn	Spend	Payoff	Shares	Choice	Earn	Spend	Payoff	Current Shares	Choice	Earn	Spend	Payoff
You	30	Y	81	8	73	28	X	60	6	54	20	?			
2	20	X	60	6	54	21	Y	83	8	75	27				
3	20	Y	67	7	60	24	X	60	6	54	20				
4	30	Y	81	8	73	28	Y	97	10	87	33				

The history of all variables will be recorded as presented in the example table above.

You will be able to see the full history of your current match by scrolling to the left of the history.

The history table will be cleared at the beginning of each new match.

Additional Questions

In addition to the decisions at stage 1 and stage 2, you will be asked three questions in each round of the first and last match:

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- Q1 What do you think the chances are that the other participant will choose [X](#) or [Y](#)?
- Q2 How appropriate do YOU think your choices in this round are?
- Q3 How socially appropriate will MOST PEOPLE agree your actions are?

Question 1 Instructions

Question 1 and the response table are presented below. During the experiment, you will need to enter the percent for the **X** column only. The **Y** column will be updated automatically.

Question 1: What do you think the chances are that the other participant will choose X or Y?

ID	X	Y
Participant 2:	<input style="width: 40px;" type="text"/> %	%
Participant 3:	<input style="width: 40px;" type="text"/> %	%
Participant 4:	<input style="width: 40px;" type="text"/> %	%

You can earn up to 10 points based on the accuracy of your answer. You can secure the largest chance of earning points by reporting your most-accurate guess.

You don't need to understand the details of how the payment works for this question. If you are interested, please click the "More Details". If you are not interested, you can stop reading this page and click 'Next' now.

[More Details](#)

Your chance of receiving 10 points is determined by the following formulas:

- $[1 - (\frac{100 - \text{your guess}}{100})^2] \times 100$ if the other participant chooses X
- $[1 - (\frac{\text{your guess}}{100})^2] \times 100$ if the other participant chooses Y

To illustrate, suppose you guess that the chance of the participant 2 chooses X is 70.

- If s/he chooses X, your chance of receiving 10 points is $[1 - (\frac{100 - 70}{100})^2] \times 100 = 91$
- If s/he chooses Y, your chance of receiving 10 points is $[1 - (\frac{70}{100})^2] \times 100 = 51$

To determine whether you receive 10 points, the computer will randomly draw a number between 0 and 100. Each number between 0 and 100 is equally likely to be picked. If the number drawn by the computer is less than or equal to your chance of receiving 10 points as determined by the formulas above, then you will receive the points. Otherwise, you will receive 0 point.

Question 2 Instructions

Question 2 and the response table are presented below. During the experiment, you will need to enter your evaluation for your action **X** and your action **Y**.

Question 2: How appropriate do YOU think your actions in this round are?

	Inappropriate	Somewhat Inappropriate	Somewhat Appropriate	Appropriate
X	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Y	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

We ask you to truthfully report your evaluation. You will get 10 points for any answer you provide.

By appropriate, we mean behavior that you think is the "correct" or "ethical" thing to do. You can think both actions are appropriate or inappropriate.

Question 3 Instructions

Question 3 and the response table are presented below. During the experiment, you will need to evaluate your action **X** and **Y**.

Question 3: How socially appropriate will MOST PEOPLE agree your actions are?

	Very socially inappropriate	Somewhat socially inappropriate	Somewhat socially appropriate	Very socially appropriate
X	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Y	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

We ask you to truthfully report your evaluation. You will get 10 points for any answer you provide.

By socially appropriate, we mean behavior that most people agree is the "correct" or "ethical" thing to do. Another way to think about what we mean is that if a person were to choose a socially inappropriate action, then someone else might be angry at the person for doing so. Show me an example

Consider the following situation: Individual A is at a local coffee shop near campus. While there, individual A notices that someone has left a wallet at one of the tables. We list the 4 possible actions individual A can choose in the table below. You will rate each action on social appropriateness by clicking on the radial for that action.

Individual A's Actions	Very socially inappropriate	Somewhat socially inappropriate	Somewhat socially appropriate	Very socially appropriate
Take the wallet	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Ask others nearby if the wallet belongs to them	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Leave the wallet where it is	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Give the wallet to the shop manager	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Suppose you believe that most people think that taking the wallet is "very socially inappropriate", asking others nearby if the wallet belongs to them is "somewhat socially appropriate", leaving the wallet is "somewhat socially inappropriate" and giving the wallet to the shop manager is "very socially appropriate". Then you would have rated the actions in the following way: Click me to show how

*In the experiment, we ask you to evaluate how socially appropriate your actions are. That is, suppose we present the history and the current shares in your match to everyone in the room, what will be the most common response regarding how appropriate your action **X** and **Y** are?*

Match #1

ID	Round 2					Round 3					Round 4 Calculator					Calculator Hide Reset					
	Shares	Choice	Earn	Spend	Payoff	Shares	Choice	Earn	Spend	Payoff	Current Shares	Choice	Earn	Spend	Payoff	Current Shares	Stage 1 Choice	Stage 1 Earn	Stage 2 Spend	Round Payoff	New Shares import
You	13	Y	56	22	34	33	Y	76	18	58	24	?				24	<input type="button" value="X"/> <input type="button" value="Y"/>	70	<input type="text"/>		
2	36	Y	85	12	73	18	Y	59	22	37	29					29	<input type="button" value="X"/> <input type="button" value="Y"/>	77	<input type="text"/>		
3	37	Y	86	21	65	31	Y	73	12	61	16					16	<input type="button" value="X"/> <input type="button" value="Y"/>	60	<input type="text"/>		
4	14	X	60	12	48	18	Y	59	24	35	32					32	<input type="button" value="X"/> <input type="button" value="Y"/>	81	<input type="text"/>		

Dice Roll

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Stage 1: Please select your choice for Round 4 of Match #1

Match #1

ID	Round 2					Round 3					Round 4 Calculator				
	Shares	Choice	Earn	Spend	Payoff	Shares	Choice	Earn	Spend	Payoff	Current Shares	Choice	Earn	Spend	Payoff
You	13	Y	56	22	34	33	Y	76	18	58	24	Y			
2	36	Y	85	12	73	18	Y	59	22	37	29				
3	37	Y	86	21	65	31	Y	73	12	61	16				
4	14	X	60	12	48	18	Y	59	24	35	32				

Dice Roll

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Question 1: What do you think the chances are that the other participant will choose X or Y?

ID	<input type="button" value="X"/>	<input type="button" value="Y"/>
Participant 2:	<input type="text"/> %	%
Participant 3:	<input type="text"/> %	%
Participant 4:	<input type="text"/> %	%

Match #1

ID	Round 2					Round 3					Round 4 Calculator				
	Shares	Choice	Earn	Spend	Payoff	Shares	Choice	Earn	Spend	Payoff	Current Shares	Choice	Earn	Spend	Payoff
You	13	Y	56	22	34	33	Y	76	18	58	24	Y			
2	36	Y	85	12	73	18	Y	59	22	37	29				
3	37	Y	86	21	65	31	Y	73	12	61	16				
4	14	X	60	12	48	18	Y	59	24	35	32				

Dice Roll 3 7



Question 2: How appropriate do YOU think your actions in this round are?

	Inappropriate	Somewhat Inappropriate	Somewhat Appropriate	Appropriate
X	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Y	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>



Question 3: How socially appropriate will MOST PEOPLE agree your actions are?

	Very socially inappropriate	Somewhat socially inappropriate	Somewhat socially appropriate	Very socially appropriate
X	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Y	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Match #1

ID	Round 2					Round 3					Round 4 Calculator					Calculator Hide Reset					
	Shares	Choice	Earn	Spend	Payoff	Shares	Choice	Earn	Spend	Payoff	Current Shares	Choice	Earn	Spend	Payoff	Current Shares	Stage 1 Choice	Stage 1 Earn	Stage 2 Spend	Round Payoff	New Shares import
You	13	Y	56	22	34	33	Y	76	18	58	24	Y	66	?		24	X Y	66	<input type="text" value="20"/>	46	23
2	36	Y	85	12	73	18	Y	59	22	37	29	Y	71			29	X Y	71	<input type="text" value="20"/>	51	23
3	37	Y	86	21	65	31	Y	73	12	61	16	Y	57			16	X Y	57	<input type="text" value="22"/>	35	25
4	14	X	60	12	48	18	Y	59	24	35	32	Y	74			32	X Y	74	<input type="text" value="25"/>	49	29

Dice Roll 3 7



In Stage 1 of this round, you earned 66 points.

Please decide how many points do you want to spend in Stage 2 ?